

(800) 678-6203

Stoner Enterprises Inc & Stoner Quality Water Inc.

# We Rely on USALE More Than We Realize

# Spring 2021 GUIDE

www.culliganstoner.com

# Cullígan Celebrating 85 Years

#### From our humble, small-town beginnings, we have grown into a global leader in delivering cleaner, softer water, when and where people need it. Today, we continue to build on that legacy and continue providing outstanding service that meets a broad range of customer needs, including water quality testing, water delivery, rental services, system maintenance, salt delivery and much more.

Alongside our commitment for cleaner, softer water is a passion for ensuring that everyone has access to it. That outlook led us to adopt a set of corporate commitments to help improve both our social and environmental impact, including:

- Supporting sustainability through the reduction of single-use plastics
- Encouraging health and wellness through safer, cleaner water
- Mitigating climate change
- Increasing diversity, equity and inclusion
- Promoting responsible business conduct

Additionally, in 2005 we created Culligan CARES, the philanthropic arm of our company that's focused on helping individuals, families and communities who are in need of cleaner and safer water. Part of this work includes partnering with groups like Convoy of Hope, American Diabetes Association, Waterwell Trust, and World Concern, to reach the communities where our help can have the greatest impact.

We're proud of all that the Culligan Water family has accomplished in these first 85 years, but we're even more excited about our next 85! We're still hard at work helping bring better water solutions and services to consumers all over the world, and we're focused on developing the next big innovations that will change the way we all use water, from connected devices to smart solutions to data-driven systems. (In fact, we've got some pretty big things to announce soon!)

# Our Cullígan Story

Stoner Enterprises, Inc & Stoner Quality Water, Inc

Our Culligan story begins in 1959 in Hagerstown, Maryland. Since then, we have proudly expanded our territory throughout 30 counties within Maryland, Virginia, West Virginia, Pennsylvania, and North Carolina.

Over the last 20 years, our franchise has been consistently recognized by Culligan International as a Presidents Circle Dealership, which ranks us in the top 40 out of 700 dealers. Additionally, we have reached VIP status 5 times, ranking us in the top 15. These high levels of recognition are only achieved through superior customer service and high customer satisfaction. Our senior management team combines over 160 years in water treatment experience. We are proud to provide both loyal and local service to each customer living within the communities we serve.



#### Legacy of Innovation

It all started with a softener, but it's only grown from there. Some of our other pioneering Culligan moments includes ...

- 1936: Emmett Culligan officially launches Culligan's first home-owned water softener, the Faucet Water Softener
- 1960-1963: Culligan expands into Italy, France and Spain with softening solutions and services.
- 1965: Culligan launches Aqua 1, the first small household reverse osmosis system
- 1987: Culligan Italy introduces the first two-step reverse osmosis system into hospitals for dialysis
- 2010: Culligan launches the world's first highefficiency water softener and increases its subscription services
- 2016: Culligan launched the ClearLink PRO™, the only device that gives RO water from an existing kitchen tap
- 2017-2020: Culligan launches in Australia, the UK, Germany, Brazil, Portugal, Poland and multiple other global locations
- 2020: Culligan provides more than 50 million consumers better water services and solutions across homes and offices worldwide
- 2021: Stay tuned for some of our most innovative products yet later this year!

Every one of these industry-leading Culligan solutions is backed by our unparalleled approach to service and our worldwide network of professionally trained technicians.

> Join us in raising a glass of water in honor of our 85th Anniversary! We couldn't have done it without you!



As the weather slowly warms up, we tend to reach for water to keep ourselves cool and hydrated. But, did you know drinking water is more beneficial than just to quench your thirst? In fact, water is a great way to refresh your hair, nails and skin. Here are a few ways that drinking water can revitalize more than just your spring wardrobe.

#### **Revitalize Your Hair**

By simply staying hydrated you can fix damaged hair; the water feeds follicles at the root level and supports healthy hair growth.

#### **Strengthen Damaged Nails**

Water can help you heal your cracked nails and strengthen them. Water helps balance your body's fluids, which helps you absorb and evenly distribute nutrients, and increase circulation.

#### Make Your Skin Glow

Drinking lots of water can help you to maintain your skin's natural suppleness and elasticity, which can make it firmer, brighter and livelier.

#### Other Ways Water Improves Your Spring Look

Washing your face with clean water every day can help remove unwanted toxins, which can help reduce acne and other skin issues.

#### **CHOOSE WATER!**

Increasing your consumption and usage of clean water can help you revitalize your spring look. We're Here To Help If you want to enjoy all of these benefits to drinking clean water, *call Culligan today (800) 678-6203.* 



### INTRODUCING

### Culligan. AQUASENTIAL TANKLESS RO DRINKING WATER FILTER SYSTEM

The Culligan® Aquasential<sup>™</sup> Tankless Reverse Osmosis (RO) System provides better water when and where you need it, without taking up extra space. This efficient system instantly filters water to deliver a continuous supply when you need it most.

Offers on-demand, high-quality filtration with the most advanced technology on the market, including water quality and filter cartridge life monitoring, leak detection, automatic cleaning, and a spacesaving design.



#### EFFICIENCY

Compared to traditional reverse osmosis systems, the Aquasential Tankless RO System produces 30x more water each day, allowing for an unlimited supply on demand,

#### DEPENDABILITY

With auto-cleaning, leak detection with automatic shut-off and filter monitoring, the system can save you money on operating costs.

#### **COMPACT DESIGN**

Modern tankless reverse osmosis system takes up less space in your home.

#### SMART MONITORING

The tankless reverse osmosis system reviews your water quality and automatically checks for leaks so you don't have to.



# Did You Know?

### January & February of 2021 **Stoner Enterprises, Inc. & Stoner Quality Water, Inc.**

#### hosted "Keep Our Communities Warm."

This warm clothing drive gave us an opportunity to contribute to the surrounding communities, especially with the trying times of 2020. We would like to send a special "**Thank You!**" to those that were able to pitch in!



### How'd We Do?

Have you had service or a delivery, recently?

Customer satisfaction is our #1 priority. And, we want to make sure you are satisfied with your service. If you are happy with the service you have received or if you have a suggestion, we want to know!

Service techs cleaned up after installation--excellent job!

Linda B. Moorefield, WV Mar 2021

Ronald F. Hagerstown, MD Mar 2021 Everyone we have dealt with has been helpful, friendly, knowledgeable, and kind.

This is the 2nd system (2-houses) installed. Love Culligan!

Michael H. Mineral, VA Feb 2021

> Click Herell

leave your feedback here. \*\*\*\*

#### Susan B. Salem, VA Feb 2021

I am so pleased with my new system. I wish I had it installed years ago! So far, no more mineral build-up.



Article taken from AWWA.org

National Drinking Water week is kicking off May 2-8, 2021. The idea behind the annual "Drinking Water Week" is to educate people to be more aware of the drinking water in their area. Whether you are on municipal or well water, water is something we rely on every day; and, not just for drinking, for handwashing, bathing, cooking, and other things.

While most of us that live here in the United States are fortunate to have one of the safest drinking water supplies, keeping our water sources safe has it's own challenge. The American Water Works Association chose the theme for this year's National Drinking Water Week to be "There When You Need It." This topic was chosen to spotlight the water professional workers who work tirelessly to make sure that our drinking water is accessible when ever we may need it. Within the past century, implementing water treatment and disinfecting of drinking water has been one of the greatest achievements to improve the lifespan of Americans.



Get 6 Months

**\* NO** Payments **\*NO** Interest



**FREE** Installation (\$250 Value!)

Offer is subject to credit approval. Limited time offer. Dealer participation varies. See dealer for details. Contaminants may not be in your water. Expires 4/30/2021



## Culli would like to introduce you to...

# JASON POWERS Roanoke Service Manager

Meet Jason! Jason is a service manager for our Roanoke Culligan office. Some of his duties include installing and maintaining Culligan equipment for our Roanoke area. Jason has been with Culligan Stoner Quality Water for almost 15 years, and loves it every day! He says his favorite part about his job are the customers and providing them with the best water and customer service possible. "I want all of my customers to have the best experience. Knowing I'm giving my customers the best water possible, is a daily favorite."

In Jason's free time, he enjoys spending time with his wife of 10 years, Elizabeth and their 3 dogs and 4 cats. During warmer weather, they enjoy their time boating on the lake, where they go wake-boarding and wakesurfing. Jason considers himself a bit of a hobbyist. Some of his favorite hobbies include flying RC planes, and Christmas decorations, in addition to grilling and smoking some of his favorite foods, such as steak, pork butt, and baby back ribs.



Jason & his wife at our Culligan Picnic 2019

A final Thought Give it your all and the rest will follow."

Jason Powers

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